


2019-2020 ANNUAL REPORT



“ If you want to be a true professional, you will do something outside yourself. Something to repair tears in your community. Something to make life a little better for people less fortunate than you. That’s what I think a meaningful life is- living not for oneself, but for one’s community. ”

-Justice Ruth Bader Ginsburg

A Message from Our CEO and Chairman of the Board

CHANGE-TO SURVIVE AND THRIVE

Dear Friends,

The Children's Home Society of New Jersey (CHSofNJ) is both delighted and humbled to celebrate 126 years of fulfilling our mission – ***Saving Children's Lives and Building Healthy Families!*** We passionately protect the dignity of every child and parent whose life we touch. We look back proudly on our beginnings. In **1894**, when the common practice was to place poor and orphaned children into workhouses, our founder, the Reverend Martin T. Lamb, had a different vision. Reverend Lamb, trained by Rev. Van Arsdale of Illinois, was sent from Illinois to New Jersey to provide services to at-risk children in New Jersey, Pennsylvania, and Delaware. Rev. Lamb founded our agency with the belief that every child should be raised by a caring family in a loving, permanent home. Under his vision and leadership 126 years ago, CHSofNJ became New Jersey's first child placing agency.

Today, by providing a comprehensive continuum of effective prevention and support services as well as trauma informed counseling for at-risk babies, children, youth, parents, grandparents, and caregivers, CHSofNJ has grown to be the respected child and family caring agency it is today. With our well-trained diverse staff of 340, 21 dedicated Board members, 31 caring Auxiliary Board members, and the support of more than 500 community volunteers, CHSofNJ was able to make a meaningful difference in 100,529 lives last year. We served children and families in every county of New Jersey and in Eastern Pennsylvania. Our services fall under seven core areas: Child Protection and Permanency; Early Childhood and Parenting services; Maternal/Child Health and Community Support; Head Start/Early Head Start; School-Based Youth services; Trauma informed Behavioral Health; and Kinship Support. CHSofNJ's services are free, confidential, culturally-sensitive, and developmentally-appropriate. We evaluate every program. Our respected reputation rests on our skilled, passionate staff, impeccable financial management, well-managed quality services, and our strategically focused board. Our services continue to join with others in our communities to make this a more just country, respecting all races, cultures, gender identification and religions.

We are proud of our willingness to look to new needs, best practices and outcome evaluation in order to continuously grow and evolve as we combat a global pandemic that has directly affected our children and families. Our most remarkable accomplishment this past year was our ability to remain successful in helping our families as we were challenged to work remotely. And we still go into homes for adoption home studies or hospital maternity wards knowing Covid-19 is an issue. Many of the families who participate in our programs face even greater struggles this year confronting Covid-19, racism, food insecurity, loss of jobs, loss of small businesses and loss of homes and will continue as we accept the reality of at least another year or more of Covid-19 being our new normal. And we will remain with our children and families to help them every step of the way.

We know our accomplishments are made possible by the loyal, generous support of our individual donors and our corporate, foundation, and government partners who provided us with substantial relief funds to safely maintain our programs. The help we receive also allows us to provide our families with basic emergency human needs and life-saving resources like food, clothing, transportation, internet connections and telehealth services. It is such generous giving that gives us the courage to look forward and believe that we will come out of this crisis as a stronger community. We believe we all will be stronger individuals, more resilient and even more concerned for each other after we survive this historic, stressful time.

Thank you, to our caring supporters, **together**, we truly are ***saving children's lives and building healthy families!*** No gift is too small. As Justice Ruth Bader Ginsburg said, together we can "repair the tears in our community" ...and live "a meaningful life".

Sincerely,



Donna C. Pressma, LCSW
President & CEO

A handwritten signature in black ink that reads "Donna C. Pressma".



James T. Shea
Chairman of the Board

A handwritten signature in black ink that reads "James T. Shea".

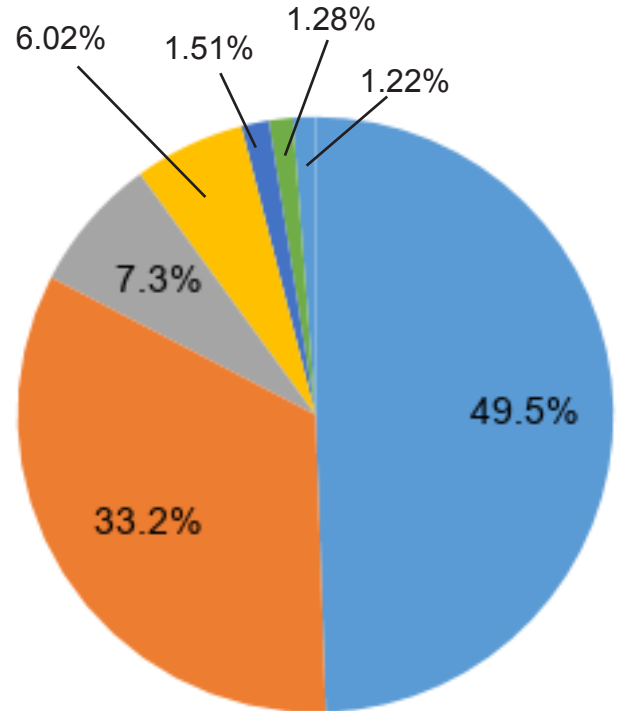
FINANCIAL OVERVIEW - FISCAL YEAR ENDED MAY 31, 2020

The operating budget of CHSofNJ relies on funding from federal, state, and county government grants and private contributions. Although the funds we receive from these government grants are critical, unrestricted private dollars acquired through additional fundraising efforts are necessary to supplement most grants in order to provide the level of quality and the intensity of social services that are crucial to achieve outcomes that **save children's lives and build healthy families**.

SOURCES OF REVENUE AND SUPPORT

Federal Contracts	\$ 10,387,242	
State & Local Contracts	6,968,392	
Investment Earnings & Withdrawals	1,543,412	
Contributions & Fundraising	1,263,635	
Rental Activity	316,364	
Client Fees	268,745	
Foundations	256,764	

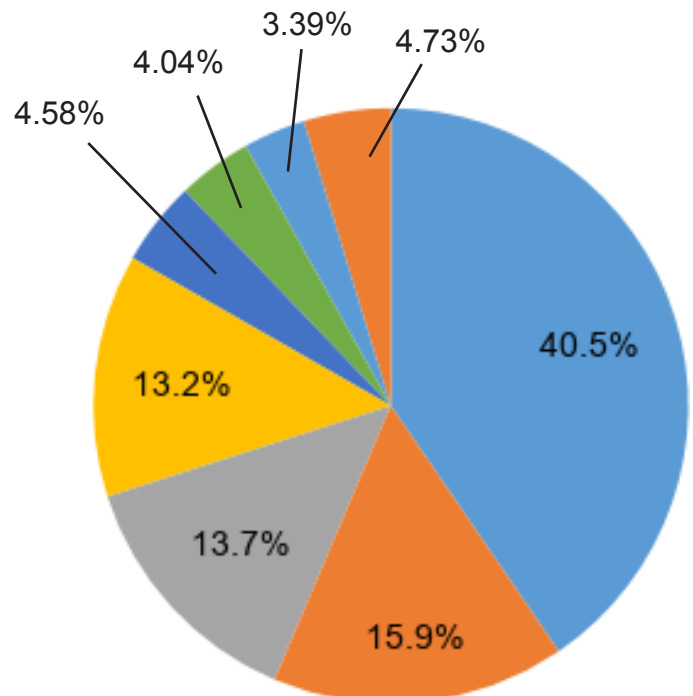
Total Revenue & Support **\$ 21,004,554**



EXPENDITURES BY FUNCTION

Head Start/ Early Head Start Programs	\$ 8,496,748	
Community & Family Health Services	3,348,470	
Early Childhood & Parenting Education	2,870,513	
Permanency Planning	2,773,456	
Behavioral & Mental Health Services	961,554	
Kinship Services	848,201	
School Based Services	712,399	
G&A and Fundraising	993,213	

Total Expenditures by Function **\$ 21,004,554**



A copy of the latest audit by CohnReznick, Independent Certified Public Accountants, is on file at the agency's Trenton office. The investment advisors for The Children's Home Society of New Jersey are T. Rowe Price Associates and Princeton Area Community Foundation, Inc.



Early Childhood and Parenting Services
81,059



Community & Family Support, Maternal
& Child Health Services
14,252 lives



Child Welfare Services-Abuse/Neglect & Treatment,
Adoption & Permanency
1,855 lives



Kinship Services
1,495 lives



Clinical & Behavioral
Health Services
850 lives



School-Based Services
477 lives



Head Start
541 families



100,529
lives touched in 2019-2020

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We thank our wonderful donors for their cumulative contribution to date

\$1,000,000+

Estate of Flora Yates

\$100,000 -499,999

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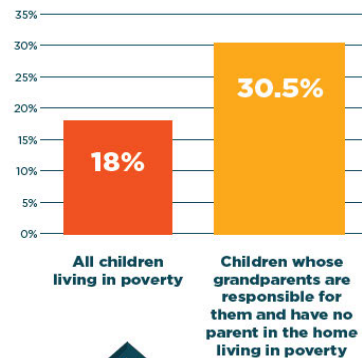
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Child Poverty in the United States



60 percent of grandparents responsible for grandchildren have raised their grandchildren for at least 3 years



All of these data points are cited in this report's "Key Findings", except for the 7.9 million children number. That number is calculated based on data from the U.S. Census Bureau, American Community Survey, 2018 1-year estimates, available at data.census.gov, table number S0901.

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Voluntary contributions provide the necessary funding to maintain the important programs and services that are saving children's lives and building healthy families in New Jersey and Eastern Pennsylvania. Through your gifts, large or small, you will help to ensure that our services are available to the at-risk children of our community. Visit www.chsofnj.org or call (609) 695-6274 to make a donation or learn more about the many ways to give.



Individual Gifts

Every gift, regardless of its size, makes a big difference. Your voluntary donations help fund critical services that help sustain our programs and *save our children's lives!*

Major Gifts

Your **restricted** gifts of \$10,000 or more can maintain or expand a specific program, while your **unrestricted** gifts allow us the flexibility to direct your dollars to the programs or services in greatest need.



Private Events

Planning a celebration? Multiply the joy of your special day by asking guests to bring a donation for our children in lieu of a gift. Another idea is for you or your organization to host a special fundraiser to benefit our children!

Events In a Box

If you or your organization would like to host a special fundraiser to benefit our children, we can send you everything you will need! Please contact us for ideas and details.



Planned Giving

A bequest in a will, trust or life insurance policy are ways you can make a significant gift to CHSofNJ while reducing your capital gains, gift, and estate taxes.

Gifts of Remembrance

An honor or memorial gift can be a meaningful way to help better the life of a local at-risk child while celebrating the life or accomplishments of a loved one.



Gifts of Stock

If you'd like to donate appreciated securities, call us to initiate the transfer! In addition to the lives your gift will improve, your donation will help you avoid a capital gains tax and provide a tax deduction for its value.

Matching Gifts

If your employer or foundation can match your personal donation to us, tell us how to apply for such a match.



In-Kind Donations

We welcome donations of new clothing, toys, school supplies, books (especially multicultural and bilingual), gift cards, cleaning products, and hygiene essentials for our babies, children, youth, and parents. We even accept used cars!

United Way Giving

Did you know you can designate CHSofNJ as recipient of your United Way contributions by selecting the donor choice option?!



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2019-2020 Programs

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Adoption Report Expeditor
Birth Parent Counseling
Child Summary Writer Program
CHSofNJ Foster Care
Domestic Adoption
Post-Adoption Background & Search
Intensive Services Program (ISP)

Clinical/Mental Health/Behavioral Services

Ocean County Reunification Program
Ocean Therapeutic Visitation Program
Pre/Post Adoptive Counseling Services
Childhood Separation and Loss Counseling
Families and Children Enhancing Emotional
Success (FACES)
Foster Care Support Services
Victims of Crime Compensation Counseling
Trauma Support Services
Outpatient Clinic

Early Childhood/Parenting Services

Child and Adult Care Food Program
Child Care Resource and Referral-Ocean County
Infant Toddler Specialist
Family Engagement Specialist
Grow NJ Kids

Maternal & Child Health/Family & Community Support Services

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Support Program
CHSofNJ Mercer County WIC Program
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Heritage South Family Success Center
Anchor Family Success Center
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Becoming a Mom/Comenzando Bien
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